

# Round 3: Application Form

## Local Government Innovation Fund

Step One: Fill out this Application Form in its entirety.

Step Two: Fill out the online submission form and submit your application materials. All supplemental application materials should be combined into one file for submission.

### LGIF: Applicant Profile

<b>Lead Applicant</b>	
<b>Project Name</b>	
<b>Type of Request</b>	
<b>Funding Request</b>	
<b>JobsOhio Region</b>	
<b>Number of Collaborative Partners</b>	

#### Office of Redevelopment

Website: <http://development.ohio.gov/Urban/LGIF.htm>

Email: [LGIF@development.ohio.gov](mailto:LGIF@development.ohio.gov)

Phone: 614 | 995 2292

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

Lead Applicant				
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
City, Township or Village			Population (2010)	
County			Population (2010)	
Did the lead applicant provide a resolution of support?		Yes (Attached)	No (In Process)	

Project Contact				
Complete the section below with information for the individual to be contacted on matters involving this application.				
	Project Contact		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	

Fiscal Officer				
Complete the section below with information for the entity and individual serving as the fiscal agent for the project.				
	Fiscal Officer		Title	
<b>Mailing Address:</b>	Address Line 1			
	Address Line 2			
	City	State	Zip Code	
Email Address			Phone Number	
Is your organization registered in OAKS as a vendor?		Yes	No	

Section 1  
Contacts

Lead Applicant		<b>Round 3</b>	
Project Name		Type of	

<b>Single Applicant</b>		
Is your organization applying as a single entity?	Yes	No
Participating Entity: (1 point) for single applicants		

<b>Collaborative Partners</b>		
Does the proposal involve other entities acting as collaborative partners?	Yes	No
<p>Applicants applying with a collaborative partner are required to show proof of the partnership with a partnership agreement signed by each partner and resolutions of support from the governing entities. If the collaborative partner does not have a governing entity, a letter of support from the partnering organization is sufficient. Include these documents in the supporting documents section of the application.</p> <p>In the section below, applicants are required to identify population information and the nature of the partnership.</p> <p>Each collaborative partner should also be clearly and separately identified on pages 4-5.</p>		
Number of Collaborative Partners who signed the partnership agreement, and provided resolutions of support.		
Participating Entity: (5 points) allocated to projects with collaborative partners.		

<b>Population</b>		
The applicant is required to provide information from the 2010 U.S. Census information, available at: <a href="http://factfinder2.census.gov/">http://factfinder2.census.gov/</a>		
Does the applicant (or collaborative partner) represent a city, township or village with a population of less than 20,000 residents?	Yes	No
	List Entity	
	Municipality/Township	Population
Does the applicant (or collaborative partner) represent a county with a population of less than 235,000 residents?	Yes	No
	List Entity	
	County	Population
Population: (3-5 points) determined by the smallest population listed in the application. Applications from (or collaborating with) small communities are preferred.		

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

**Nature of Partnership (2000 character limit)**

**As agreed upon in the partnership agreement, please identify the nature of the partnership, and explain how the main applicant and the partners will work together on the proposed project.**

Section 2  
Collaborative Partners

**List of Partners**

**The applicant applying with collaborative partners (defined in §1.03 of the LGIF Policies) must include the following information for each applicant:**

- **Name of collaborative partners**
- **Contact Information**
- **Population data (derived from the 2010 U.S. Census)**

**If the project involves more than 12 collaborative partners, additional forms are available on the LGIF website.**

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 1					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 2					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 3					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 4					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>								
Number 5								
Address Line 1					<b>Population</b>			
Address Line 2					Municipality /Township		Population	
City		State		Zip Code		County		Population
Email Address					Phone Number			
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No				Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No		

<b>Collaborative Partners</b>								
Number 6								
Address Line 1					<b>Population</b>			
Address Line 2					Municipality /Township		Population	
City		State		Zip Code		County		Population
Email Address					Phone Number			
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No				Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No		

<b>Collaborative Partners</b>								
Number 7								
Address Line 1					<b>Population</b>			
Address Line 2					Municipality /Township		Population	
City		State		Zip Code		County		Population
Email Address					Phone Number			
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No				Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No		

<b>Collaborative Partners</b>								
Number 8								
Address Line 1					<b>Population</b>			
Address Line 2					Municipality /Township		Population	
City		State		Zip Code		County		Population
Email Address					Phone Number			
Resolution of Support	<input type="checkbox"/> Yes <input type="checkbox"/> No				Signed Agreement	<input type="checkbox"/> Yes <input type="checkbox"/> No		

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>		
Project Name		Type of Request		

<b>Collaborative Partners</b>					
Number 9					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 10					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 11					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

<b>Collaborative Partners</b>					
Number 12					
Address Line 1		<b>Population</b>			
Address Line 2		Municipality /Township		Population	
City	State	Zip Code	County	Population	
Email Address		Phone Number			
Resolution of Support		Signed Agreement		<input type="checkbox"/> Yes <input type="checkbox"/> No	
				<input type="checkbox"/> Yes <input type="checkbox"/> No	

Section 2 Collaborative Partners

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Identification of the Type of Award</b>	
<b>Targeted Approach</b>	

**Project Description (4000 character limit)**

Please provide a general description of the project. The information provided will be used for council briefings, program, and marketing materials.

Section 3  
Project Information

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Past Success</b>	Yes	No
<b>Past Success (5 points)</b>		
Provide a summary of past efforts to implement a project to improve efficiency, implement shared services, coproduction, or a merger. (1000 character limit)		

<b>Scalable/Replicable Proposal</b>	Scalable	Replicable	Both
<b>Scalable/Replicable (10 points)</b>			
Provide a summary of how the applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments. (1000 character limit)			

Section 3  
Project Information

<b>Probability of Success</b>	Yes	No
<b>Probability of Success (5 points)</b>		
Provide a summary of the likelihood of the grant study recommendations being implemented. Applicants requesting a loan should provide a summary of the probability of savings from the loan request. (1000 character limit)		

Lead Applicant		<b>Round 3</b>	
Project Name		Type of Request	

<b>Performance Audit Implementation/Cost Benchmarking</b>	Yes	No
<b>Performance Audit/Benchmarking (5 points)</b>		
If the project is the result of recommendations from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or a cost benchmarking study, please attach a copy with the supporting documents. In the section below, provide a summary of the performance audit or cost benchmarking study. (1000 character limit)		

<b>Economic Impact</b>	Yes	No
<b>Economic Impact (5 points)</b>		
Provide a summary of how the proposal can be replicated by other local governments or scaled for the inclusion of other local governments. (1000 character limit)		

Section 3  
Project Information

<b>Response to Economic Demand</b>	Yes	No
<b>Response to Economic Demand (5 points)</b>		
Provide a summary of how the project responds to substantial changes in economic demand for local or regional government services. The narrative should include a description of the current service level. (1000 character limit)		

# Budget Information

## General Instructions

- Both the Project Budget and Program Budgets are required to be filled out in this form.
- Consolidate budget information to fit in the form. Additional budget detail may be provided in the budget narrative or in an attachment in Section 5: Supplemental Information.

### Project Budget:

- The Project Budget justification must be explained in the Project Budget Narrative section of the application. This section is also used to explain the reasoning behind any items on the budget that are not self explanatory, and provide additional detail about project expenses.
- The Project Budget should be for the period that covers the entire project. The look-back period for in-kind contributions is two (2) years. These contributions are considered a part of the total project costs.
- For the Project Budget, indicate which entity and revenue source will be used to fund each expense. This information will be used to help determine eligible project expenses.
- Please provide documentation of all in-kind match contributions in the supporting documents section. For future in-kind match contributions, supporting documentation will be provided at a later date.

### Program Budget:

- Six (6) years of Program Budgets should be provided. The standard submission should include three years previous budgets (actual), and three years of projections including implementation of the proposed project. A second set of three years of projections (one set including implementation of this program, and one set where no shared services occurred) may be provided in lieu of three years previous if this does not apply to the proposed project.
- Please use the Program Budget Narrative section to explain any unusual activities or expenses, and to defend the budget projections. If the budget requires the combining of costs on the budget template, please explain this in the narrative.

### Return on Investment:

- A Return on Investment calculation is required, and should reference cost savings, cost avoidance and/or increased revenues indicated in the budget projection sections of the application. Use the space designated for narrative to justify this calculation, using references when appropriate.

### For Loan Applications only:

- Using the space provided, outline a loan repayment structure.
- Attach three years prior financial documents related to the financial health of the lead applicant (balance sheet, income statement, and a statement of cash flows).

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		<b>Type of Request</b>	

## Project Budget

### Sources of Funds

LGIF Request:

Cash Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>

In-Kind Match (List Sources Below):

Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>
Source:	<input style="width: 100%;" type="text"/>

Total Match:   
Total Sources:

### Uses of Funds

	<u>Amount</u>	<u>Revenue Source</u>
Consultant Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Legal Fees:	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>
Other: _____	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Total Uses:   
Local Match Percentage:

\* Please note that this match percentage will be included in your grant/loan agreement and cannot be changed after awards are made.

Local Match Percentage = (Match Amount/Project Cost) \* 100 (10% match required)  
10-39.99% (1 point)      40-69.99% (3 points)      70% or greater (5 points)

**Project Budget Narrative: Use this space to justify any expenses that are not self-explanatory.**

Section 4 Financial Information

Lead Applicant		Round 3
Project Name		Type of Request

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
Contributions, Gifts, Grants, and Earned Revenue			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Program Budget

Actual ___ Projected ___	FY _____	FY _____	FY _____
Expenses	Amount	Amount	Amount
Salary and Benefits			
Contract Services			
Occupancy (rent, utilities, maintenance)			
Training and Professional Development			
Insurance			
Travel			
Capital and Equipment Expenses			
Supplies, Printing, Copying, and Postage			
Evaluation			
Marketing			
Conferences, meetings, etc.			
Administration			
*Other - _____			
*Other - _____			
*Other - _____			
<b>TOTAL EXPENSES</b>			
Revenues	Revenues	Revenues	Revenues
<b>Contributions, Gifts, Grants, and Earned Revenue</b>			
Local Government: _____			
Local Government: _____			
Local Government: _____			
State Government			
Federal Government			
*Other - _____			
*Other - _____			
*Other - _____			
Membership Income			
Program Service Fees			
Investment Income			
<b>TOTAL REVENUES</b>			

<b>Lead Applicant</b>		<b>Round 3</b>
<b>Project Name</b>		Type of Request

### Program Budget

Use this space to justify the program budget and/or explain any usual revenues or expenses (6000 characters max).

#### Section 4: Financial Information Scoring

(5 points) Applicant provided complete and accurate budget information and narrative justification for a total of six fiscal years.

(3 points) Applicant provided complete and accurate budget information and for at least three fiscal years.

(1 point) Applicant provided complete and accurate budget information for less than three fiscal years.

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Return On Investment

Return on Investment is a performance measure used to evaluate the efficiency of an investment. To derive the expected return on investment, divide the net gains of the project by the net costs. For these calculations, please use the implementation gains and costs, NOT the project costs (the cost of the feasibility, planning, or management study)--unless the results of this study will lead to direct savings without additional implementation costs. The gains from this project should be derived from the prior and future program budgets provided, and should be justified in the return on investment narrative.

### Return on Investment Formulas:

Consider the following questions when determining the appropriate ROI formula for the project. Check the box of the formula used to determine the ROI for the project. These numbers should refer to savings/revenues illustrated in projected budgets.

Do you expect cost savings from efficiency from the project?

Use this formula: 
$$\frac{\text{Total \$ Saved}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect cost avoidance from the implementation of the project/program?

Use this formula: 
$$\frac{\text{Total Cost Avoided}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Do you expect increased revenues as a result of the project/program?

Use this formula: 
$$\frac{\text{Total New Revenue}}{\text{Total Program Costs}} * 100 = \text{ROI}$$

Expected Return on Investment = \_\_\_\_\_ \* 100 =

**Return on Investment Justification Narrative:** In the space below, briefly describe the nature of the expected return on investment, using references when appropriate. (1300 character limit)

Expected Return on Investment is:

Less than 25% (10 points)
25%-74.99% (20 points)
Greater than 75% (30 points)

Questions about how to calculate ROI? Please contact the Office of Redevelopment at 614-995-2292 or [lgif@development.ohio.gov](mailto:lgif@development.ohio.gov)

Section 4  
Financial Information

<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Loan Repayment Structure

Please outline the preferred loan repayment structure. At a minimum, please include the following: the entities responsible for repayment of the loan, all parties responsible for providing match amounts, and an alternative funding source (in lieu of collateral). Applicants will have two years to complete the project upon execution of the loan agreement, and the repayment period will begin upon the final disbursement of the loan funds. A description of expected savings over the term of the loan may be used as a repayment source.

Section 4  
Financial Information

Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e. emergency, rainy day, or contingency fund, etc).

Applicant clearly demonstrates a secondary repayment source (5 points)	Applicant does not have a secondary repayment source (0 points)
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<b>Lead Applicant</b>		<b>Round 3</b>	
<b>Project Name</b>		Type of Request	

## Scoring Overview

### Section 1: Collaborative Measures

Collaborative Measures	Description	Max Points		Applicant Self Score
<b>Population</b>	Applicant's population (or the population of the area(s) served) falls within one of the listed categories as determined by the U.S. Census Bureau. Population scoring will be determined by the <b>smallest</b> population listed in the application. Applications from (or collaborating with) small communities are preferred.	5		
<b>Participating Entities</b>	Applicant has executed partnership agreements outlining all collaborative partners and participation agreements and has resolutions of support. (Note: Sole applicants only need to provide a resolution of support from its governing entity.	5		

### Section 2: Success Measures

<b>Past Success</b>	Applicant has successfully implemented, or is following project guidance from a shared services model, for an efficiency, shared service, coproduction or merger project in the past.	5		
<b>Scalable/Replicable Proposal</b>	Applicant's proposal can be replicated by other local governments or scaled for the inclusion of other local governments.	10		
<b>Probability of Success</b>	Applicant provides a documented need for the project and clearly outlines the likelihood of the need being met.	5		

### Section 3: Significance Measures

<b>Performance Audit Implementation/Cost Benchmarking</b>	The project implements a single recommendation from a performance audit provided by the Auditor of State under Chapter 117 of the Ohio Revised Code or is informed by cost benchmarking.	5		
<b>Economic Impact</b>	Applicant demonstrates the project will a promote business environment (i.e., demonstrates a business relationship resulting from the project) and will provide for community attraction (i.e., cost avoidance with respect to taxes)	5		
<b>Response to Economic Demand</b>	The project responds to current substantial changes in economic demand for local or regional government services.	5		

### Section 4: Financial Measures

<b>Financial Information</b>	Applicant includes financial information (i.e., service related operating budgets) for the most recent three years and the three year period following the project. The financial information must be directly related to the scope of the project and will be used as the cost basis for determining any savings resulting from the project.	5		
<b>Local Match</b>	Percentage of local matching funds being contributed to the project. This may include in-kind contributions.	5		
<b>Expected Return</b>	Applicant demonstrates as a percentage of savings (i.e., actual savings, increased revenue, or cost avoidance ) an expected return. The return must be derived from the applicant's cost basis.	30		
<b>Repayment Structure (Loan Only)</b>	Applicant demonstrates a viable repayment source to support loan award. Secondary source can be in the form of a debt reserve, bank participation, a guarantee from a local entity, or other collateral (i.e., emergency fund, rainy day fund, contingency fund, etc.).	5		

**Total Points**



## Memorandum of Understanding

Whereas the INTERalliance of Greater Cincinnati ("INTERalliance"), a 501(c)(3) non-profit delivering community engagement programming to stimulate STEM career pathway for high school students in the Greater Cincinnati/Northern Kentucky region, is interested in bringing its successful community engagement model to several cities in Ohio, and

Whereas INTERalliance has established a Central Office in Cincinnati that can deliver cost-effective program design, community engagement facilitation, administration, training and support in a shared services model to many school districts across several cities at the same time, and

Whereas the Ohio Department of Development is offering Local Government Innovation Fund (LGIF) grants of up to \$100,000 for two years to provide fiscal assistance to Ohio political subdivisions for planning and implementing projects that are projected to create more efficient and effective service delivery within a specific discipline of government services for one or more entities, and

Whereas the shared services planning and deployment of the INTERalliance community engagement model concurrently in several regions, servicing many school districts within each serviced region, meets the criteria for LGIF grants in those regions, and

Whereas West Shore Career Technical District, the RITE Board, and the INTERalliance are collectively interested in bringing the INTERalliance model to Northeast Ohio (NEO) in order to serve and benefit the local high school students at the schools served by West Shore Career Technical District and other schools around the NEO region, and

Whereas West Shore Career Technical District, the RITE Board, and the INTERalliance are interested in applying for an LGIF grant in order to fund the planning of a NEO INTERalliance Program Office and related INTERalliance programming for the NEO region as part of Round 3 of the LGIF program of the Ohio Department of Development,

THEREFORE,

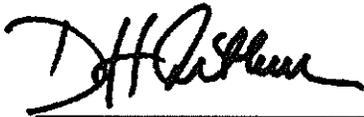
The parties agree to apply for an LGIF grant and, if notified of award of such grant, create upon award a formal agreement ("Agreement") between the West Shore Career Technical District and INTERalliance that allows the West Shore Career Technical District on behalf of the Lakewood City School District and the other schools served by West Shore Career Technical to receive and administrate this grant. The Agreement will stipulate the appropriate use of grant funds, benchmarks for progress, processes for distribution and release of funds, and other practices the parties agree are prudent for the responsible governing of the grant and achievement of its stipulations and expectations.

The purpose of the grant will be to contract with the INTERalliance, who will facilitate the planning, design and establishment of a "Northeast Ohio INTERalliance Program Office", as described in the LGIF Grant Application, such that this organization and its related programs will be able to sustain and continue on their own merit and with its own funding after the two-year grant period of the LGIF program has expired.

INTERalliance will, as part of planning and deployment activities, establish the NEO INTERalliance Program Office in cooperation with the RITE Board and West School Career Technical District, for the purpose of administrating and overseeing the programs designed and deployed to benefit the students of Lakewood High School and other schools served by West Shore Career Tech. INTERalliance will provide management, training, program materials, and organizational oversight of all activities of the Northeast Ohio INTERalliance Program Office.

In that the LGIF grant requires a minimum ten (10%) percent matching contribution from the collaborating partners or other sources, if for any reason the projects and programs initiated by the Northeast Ohio INTERalliance Program Office over the two years of the grant do not generate the minimum matching funds required to be compliant with the terms of the grant, the INTERalliance will guarantee and underwrite this minimum contribution to the program on behalf of the partners collaborating for the Northeast Ohio initiative.

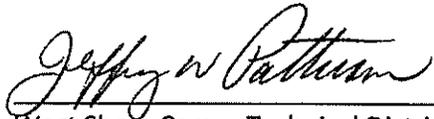
AGREED TO AND ACCEPTED:



Doug Arthur, Executive Director  
The INTERalliance of Greater Cincinnati

8/31/12

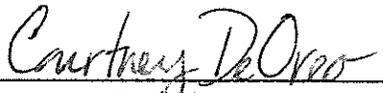
Date



West Shore Career Technical District

8/31/12

Date



Courtney DeOreo  
Administrator, RITE Board

8/31/12



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# LAKEWOOD CITY SCHOOLS

August 27, 2012

Local Government Innovation Fund  
Office of Redevelopment  
77 South High Street  
P.O. Box 1001  
Columbus, Ohio 43216-1001

Dear Local Government Innovation Fund Council Members:

On behalf of Lakewood City Schools, I strongly support the grant application for the planning and creation of a Northeast Ohio career pathways high-school engagement strategy based on the successful INTERalliance model in Greater Cincinnati. This strategy will be developed in partnership with the Northeast Ohio Regional Information Technology Engagement (RITE) Board and Network which includes West Shore Career Technical District. RITE is an award-winning collaboration that champions IT careers, proactively develops industry-synchronized educational programs, develops and attracts talent, and facilitates the fulfillment of IT jobs.

INTERalliance is a powerful facilitated community engagement framework that addresses specific shortfalls in the workforce readiness and talent attraction/retention efforts of a local community. INTERalliance will find a ready network in RITE to create the framework for a robust portfolio of highly desired programs that make an immediate, sustained impact on Northeast Ohio, especially in high tech fields like information technology, information management, and specialty engineering and sciences.

Through funds received from regional employers, the State of Ohio, the Northeast Ohio Fund for Economic Future and in-kind services provided by Lorain County Community College, RITE boasts a growing network of employers, colleges, universities, high school administrators, nonprofit organizations, economic development actors, workforce agencies, and other government entities and has a proven model for IT talent development in the region. This project aligns with the aims of this network, this model and RITE's 2013 Business Plan as it allows Northeast Ohio to replicate a highly successful high school-to-IT career program throughout the Cleveland, Akron and Canton areas.

The West Shore Career-Technical District is a public secondary educational institution that prepares students for college and careers in NE Ohio. By partnering with colleges, business and other agencies to align our curriculum with college, while preparing students for 21<sup>st</sup> century jobs; we will together meet the needs of employers. Through collaboration we can identify skill gaps and make a difference in educating and retaining a trained workforce in NE Ohio.

We look forward to working with INTERalliance and our Northeast Ohio partners on this project. I hope that you will be a part of our continued success.

Sincerely,

Jeffrey W. Patterson  
Superintendent  
Lakewood City Schools

**Jeffrey W. Patterson**  
**Superintendent**  
**(216) 529-4092**  
**(216) 228-8327-Fax**

**Executive Offices**  
**1470 Warren Road**  
**Lakewood, Ohio**  
**44107-3997**

August 31, 2012

Local Government Innovation Fund  
Office of Redevelopment  
77 South High Street  
P.O. Box 1001  
Columbus, Ohio 43216-1001

Dear Local Government Innovation Fund Council Members:

On behalf of the INTERalliance of Greater Cincinnati, I strongly support the grant application for the planning and creation of a Northeast Ohio career pathways high-school engagement strategy based on the INTERalliance model for engagement we have successfully developed and deployed in the Greater Cincinnati region.

We intend to deploy this proven INTERalliance strategy in coordination and partnership with the RITE Board and its key partner – West Shore Career Technical District. The creation of a Northeast Ohio INTERalliance Program Office, using a highly leverage shared services model, will bring to the already extraordinary work being done by the RITE Board and its partners the critical addition of a pipeline of enhanced connections to the young people in high schools around the Northeast Ohio region.

The INTERalliance of Greater Cincinnati has cultivated its model of community engagement throughout the Greater Cincinnati region since 2005, engaging to date more than 73 high schools, 4 universities, and over 75 employers in a collaborative effort to cultivate STEM career pathways. The model has been built as a best practices-based methodology that we are eager to utilize to support and enhance the efforts in Northeast Ohio, as well as other regions around the State of Ohio. The shared mission is to collaboratively address the mission-critical shortfall in students pursuing STEM career pathways in our State and around the nation.

We look forward to working with West Shore Career Technical District, the RITE Board, and other collaborative partners in Northeast Ohio, and hope that you will be a part of our continued success.

Sincerely,



Doug Arthur  
Executive Director  
The INTERalliance of Greater Cincinnati



August 31, 2012

Local Government Innovation Fund  
Office of Redevelopment  
77 South High Street  
P.O. Box 1001  
Columbus, Ohio 43216-1001

Dear Local Government Innovation Fund Council Members:

On behalf of the Northeast Ohio Regional Information Technology Engagement (RITE) Board, I strongly support the grant application for the planning and creation of a Northeast Ohio career pathways high-school engagement strategy based on the successful INTERalliance model in Greater Cincinnati. This strategy will be developed in partnership with the RITE Board and its network which includes its key partner, the West Shore Career Technical District. RITE champions IT careers, proactively develops industry-synchronized educational programs, and facilitates the fulfillment of IT jobs.

Through funds received from regional employers, the State of Ohio, the Northeast Ohio Fund for Economic Future and in-kind services provided by Lorain County Community College, RITE boasts a growing network of employers, colleges, universities, high schools, nonprofit organizations, economic and workforce development agencies, and other government entities. RITE has a proven model for IT talent development in the region. This project aligns with the aims of this network, this model and RITE's 2013 Business Plan as it allows Northeast Ohio to replicate INTERalliance's highly successful community engagement methodology and programs throughout the Greater Cleveland area.

RITE recognizes that INTERalliance can help NEO to assertively address local education and career pathway shortfalls for high school, college-bound students. INTERalliance will find a region ready to adapt and deliver a robust portfolio of highly desired high-school to college and career programs. These programs will make an immediate and sustained impact on Northeast Ohio, especially in high tech fields like information technology, information management, and specialty engineering and sciences.

We look forward to working with INTERalliance, West Shore Career Technical District and others throughout Northeast Ohio on this project. I hope that you will be a part of our continued success.

Sincerely,

A handwritten signature in black ink, appearing to read "Bill Blausey". The signature is written in a cursive style and is positioned above a horizontal line.

Bill Blausey  
Sr. Vice President and Chief Information Officer, Eaton  
Chairman, RITE Board



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/doc/dpsf.pdf>.

**Geography: Blue Ash city, Hamilton County, Ohio**

Subject	Number	Percent
<b>SEX AND AGE</b>		
Total population	12,114	100.0
Under 5 years	652	5.4
5 to 9 years	732	6.0
10 to 14 years	831	6.9
15 to 19 years	767	6.3
20 to 24 years	564	4.7
25 to 29 years	819	6.8
30 to 34 years	741	6.1
35 to 39 years	707	5.8
40 to 44 years	738	6.1
45 to 49 years	843	7.0
50 to 54 years	1,067	8.8
55 to 59 years	1,024	8.5
60 to 64 years	760	6.3
65 to 69 years	503	4.2
70 to 74 years	425	3.5
75 to 79 years	393	3.2
80 to 84 years	296	2.4
85 years and over	252	2.1
Median age (years)	41.6	( X )
16 years and over	9,722	80.3
18 years and over	9,364	77.3
21 years and over	9,037	74.6
62 years and over	2,276	18.8
65 years and over	1,869	15.4
Male population	5,933	49.0
Under 5 years	336	2.8
5 to 9 years	394	3.3
10 to 14 years	437	3.6
15 to 19 years	409	3.4
20 to 24 years	264	2.2
25 to 29 years	417	3.4
30 to 34 years	396	3.3
35 to 39 years	339	2.8
40 to 44 years	354	2.9
45 to 49 years	382	3.2
50 to 54 years	512	4.2
55 to 59 years	495	4.1
60 to 64 years	378	3.1
65 to 69 years	227	1.9
70 to 74 years	207	1.7
75 to 79 years	171	1.4
80 to 84 years	123	1.0
85 years and over	92	0.8

Subject	Number	Percent
Median age (years)	39.7	( X )
16 years and over	4,670	38.6
18 years and over	4,474	36.9
21 years and over	4,308	35.6
62 years and over	1,025	8.5
65 years and over	820	6.8
Female population	6,181	51.0
Under 5 years	316	2.6
5 to 9 years	338	2.8
10 to 14 years	394	3.3
15 to 19 years	358	3.0
20 to 24 years	300	2.5
25 to 29 years	402	3.3
30 to 34 years	345	2.8
35 to 39 years	368	3.0
40 to 44 years	384	3.2
45 to 49 years	461	3.8
50 to 54 years	555	4.6
55 to 59 years	529	4.4
60 to 64 years	382	3.2
65 to 69 years	276	2.3
70 to 74 years	218	1.8
75 to 79 years	222	1.8
80 to 84 years	173	1.4
85 years and over	160	1.3
Median age (years)	43.8	( X )
16 years and over	5,052	41.7
18 years and over	4,890	40.4
21 years and over	4,729	39.0
62 years and over	1,251	10.3
65 years and over	1,049	8.7
<b>RACE</b>		
Total population	12,114	100.0
One Race	11,854	97.9
White	9,682	79.9
Black or African American	787	6.5
American Indian and Alaska Native	20	0.2
Asian	1,290	10.6
Asian Indian	778	6.4
Chinese	255	2.1
Filipino	41	0.3
Japanese	41	0.3
Korean	69	0.6
Vietnamese	9	0.1
Other Asian [1]	97	0.8
Native Hawaiian and Other Pacific Islander	6	0.0
Native Hawaiian	5	0.0
Guamanian or Chamorro	1	0.0
Samoan	0	0.0
Other Pacific Islander [2]	0	0.0
Some Other Race	69	0.6
Two or More Races	260	2.1
White; American Indian and Alaska Native [3]	29	0.2
White; Asian [3]	80	0.7
White; Black or African American [3]	75	0.6
White; Some Other Race [3]	12	0.1
Race alone or in combination with one or more other races: [4]		
White	9,889	81.6
Black or African American	891	7.4
American Indian and Alaska Native	68	0.6

Subject	Number	Percent
Asian	1,406	11.6
Native Hawaiian and Other Pacific Islander	14	0.1
Some Other Race	113	0.9
<b>HISPANIC OR LATINO</b>		
Total population	12,114	100.0
Hispanic or Latino (of any race)	308	2.5
Mexican	142	1.2
Puerto Rican	28	0.2
Cuban	10	0.1
Other Hispanic or Latino [5]	128	1.1
Not Hispanic or Latino	11,806	97.5
<b>HISPANIC OR LATINO AND RACE</b>		
Total population	12,114	100.0
Hispanic or Latino	308	2.5
White alone	215	1.8
Black or African American alone	3	0.0
American Indian and Alaska Native alone	5	0.0
Asian alone	4	0.0
Native Hawaiian and Other Pacific Islander alone	0	0.0
Some Other Race alone	46	0.4
Two or More Races	35	0.3
Not Hispanic or Latino	11,806	97.5
White alone	9,467	78.1
Black or African American alone	784	6.5
American Indian and Alaska Native alone	15	0.1
Asian alone	1,286	10.6
Native Hawaiian and Other Pacific Islander alone	6	0.0
Some Other Race alone	23	0.2
Two or More Races	225	1.9
<b>RELATIONSHIP</b>		
Total population	12,114	100.0
In households	12,025	99.3
Householder	5,015	41.4
Spouse [6]	2,691	22.2
Child	3,347	27.6
Own child under 18 years	2,511	20.7
Other relatives	476	3.9
Under 18 years	196	1.6
65 years and over	82	0.7
Nonrelatives	496	4.1
Under 18 years	43	0.4
65 years and over	29	0.2
Unmarried partner	211	1.7
In group quarters	89	0.7
Institutionalized population	68	0.6
Male	46	0.4
Female	22	0.2
Noninstitutionalized population	21	0.2
Male	11	0.1
Female	10	0.1
<b>HOUSEHOLDS BY TYPE</b>		
Total households	5,015	100.0
Family households (families) [7]	3,404	67.9
With own children under 18 years	1,437	28.7
Husband-wife family	2,691	53.7
With own children under 18 years	1,064	21.2
Male householder, no wife present	190	3.8
With own children under 18 years	89	1.8
Female householder, no husband present	523	10.4
With own children under 18 years	284	5.7

Subject	Number	Percent
Nonfamily households [7]	1,611	32.1
Householder living alone	1,338	26.7
Male	552	11.0
65 years and over	129	2.6
Female	786	15.7
65 years and over	384	7.7
Households with individuals under 18 years	1,559	31.1
Households with individuals 65 years and over	1,345	26.8
Average household size	2.40	( X )
Average family size [7]	2.91	( X )
<b>HOUSING OCCUPANCY</b>		
Total housing units	5,360	100.0
Occupied housing units	5,015	93.6
Vacant housing units	345	6.4
For rent	103	1.9
Rented, not occupied	7	0.1
For sale only	76	1.4
Sold, not occupied	17	0.3
For seasonal, recreational, or occasional use	45	0.8
All other vacants	97	1.8
Homeowner vacancy rate (percent) [8]	2.1	( X )
Rental vacancy rate (percent) [9]	6.6	( X )
<b>HOUSING TENURE</b>		
Occupied housing units	5,015	100.0
Owner-occupied housing units	3,569	71.2
Population in owner-occupied housing units	8,803	( X )
Average household size of owner-occupied units	2.47	( X )
Renter-occupied housing units	1,446	28.8
Population in renter-occupied housing units	3,222	( X )
Average household size of renter-occupied units	2.23	( X )

X Not applicable.

[1] Other Asian alone, or two or more Asian categories.

[2] Other Pacific Islander alone, or two or more Native Hawaiian and Other Pacific Islander categories.

[3] One of the four most commonly reported multiple-race combinations nationwide in Census 2000.

[4] In combination with one or more of the other races listed. The six numbers may add to more than the total population, and the six percentages may add to more than 100 percent because individuals may report more than one race.

[5] This category is composed of people whose origins are from the Dominican Republic, Spain, and Spanish-speaking Central or South American countries. It also includes general origin responses such as "Latino" or "Hispanic."

[6] "Spouse" represents spouse of the householder. It does not reflect all spouses in a household. Responses of "same-sex spouse" were edited during processing to "unmarried partner."

[7] "Family households" consist of a householder and one or more other people related to the householder by birth, marriage, or adoption. They do not include same-sex married couples even if the marriage was performed in a state issuing marriage certificates for same-sex couples. Same-sex couple households are included in the family households category if there is at least one additional person related to the householder by birth or adoption. Same-sex couple households with no relatives of the householder present are tabulated in nonfamily households. "Nonfamily households" consist of people living alone and households which do not have any members related to the householder.

[8] The homeowner vacancy rate is the proportion of the homeowner inventory that is vacant "for sale." It is computed by dividing the total number of vacant units "for sale only" by the sum of owner-occupied units, vacant units that are "for sale only," and vacant units that have been sold but not yet occupied; and then multiplying by 100.

[9] The rental vacancy rate is the proportion of the rental inventory that is vacant "for rent." It is computed by dividing the total number of vacant units "for rent" by the sum of the renter-occupied units, vacant units that are "for rent," and vacant units that have been rented but not yet occupied; and then multiplying by 100.

Source: U.S. Census Bureau, 2010 Census.



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/doc/dpsf.pdf>.

**Geography: Cuyahoga County, Ohio**

Subject	Number	Percent
<b>SEX AND AGE</b>		
Total population	1,280,122	100.0
Under 5 years	74,793	5.8
5 to 9 years	76,816	6.0
10 to 14 years	83,351	6.5
15 to 19 years	90,130	7.0
20 to 24 years	78,335	6.1
25 to 29 years	81,986	6.4
30 to 34 years	76,000	5.9
35 to 39 years	76,059	5.9
40 to 44 years	82,814	6.5
45 to 49 years	95,248	7.4
50 to 54 years	101,938	8.0
55 to 59 years	90,182	7.0
60 to 64 years	73,929	5.8
65 to 69 years	52,933	4.1
70 to 74 years	42,673	3.3
75 to 79 years	36,842	2.9
80 to 84 years	32,672	2.6
85 years and over	33,421	2.6
Median age (years)	40.2	( X )
16 years and over	1,027,469	80.3
18 years and over	989,860	77.3
21 years and over	939,045	73.4
62 years and over	240,415	18.8
65 years and over	198,541	15.5
Male population	607,362	47.4
Under 5 years	37,733	2.9
5 to 9 years	38,929	3.0
10 to 14 years	42,551	3.3
15 to 19 years	45,737	3.6
20 to 24 years	38,379	3.0
25 to 29 years	39,395	3.1
30 to 34 years	36,796	2.9
35 to 39 years	36,620	2.9
40 to 44 years	39,676	3.1
45 to 49 years	45,486	3.6
50 to 54 years	48,955	3.8
55 to 59 years	43,157	3.4
60 to 64 years	34,479	2.7
65 to 69 years	23,594	1.8
70 to 74 years	18,095	1.4
75 to 79 years	14,950	1.2
80 to 84 years	12,439	1.0
85 years and over	10,391	0.8

Subject	Number	Percent
Median age (years)	38.4	( X )
16 years and over	479,138	37.4
18 years and over	460,073	35.9
21 years and over	434,437	33.9
62 years and over	98,818	7.7
65 years and over	79,469	6.2
Female population	672,760	52.6
Under 5 years	37,060	2.9
5 to 9 years	37,887	3.0
10 to 14 years	40,800	3.2
15 to 19 years	44,393	3.5
20 to 24 years	39,956	3.1
25 to 29 years	42,591	3.3
30 to 34 years	39,204	3.1
35 to 39 years	39,439	3.1
40 to 44 years	43,138	3.4
45 to 49 years	49,762	3.9
50 to 54 years	52,983	4.1
55 to 59 years	47,025	3.7
60 to 64 years	39,450	3.1
65 to 69 years	29,339	2.3
70 to 74 years	24,578	1.9
75 to 79 years	21,892	1.7
80 to 84 years	20,233	1.6
85 years and over	23,030	1.8
Median age (years)	41.7	( X )
16 years and over	548,331	42.8
18 years and over	529,787	41.4
21 years and over	504,608	39.4
62 years and over	141,597	11.1
65 years and over	119,072	9.3
<b>RACE</b>		
Total population	1,280,122	100.0
One Race	1,253,386	97.9
White	814,103	63.6
Black or African American	380,198	29.7
American Indian and Alaska Native	2,578	0.2
Asian	32,883	2.6
Asian Indian	11,778	0.9
Chinese	8,991	0.7
Filipino	3,308	0.3
Japanese	947	0.1
Korean	2,181	0.2
Vietnamese	2,023	0.2
Other Asian [1]	3,655	0.3
Native Hawaiian and Other Pacific Islander	285	0.0
Native Hawaiian	80	0.0
Guamanian or Chamorro	87	0.0
Samoan	14	0.0
Other Pacific Islander [2]	104	0.0
Some Other Race	23,339	1.8
Two or More Races	26,736	2.1
White; American Indian and Alaska Native [3]	2,518	0.2
White; Asian [3]	4,137	0.3
White; Black or African American [3]	9,777	0.8
White; Some Other Race [3]	2,546	0.2
Race alone or in combination with one or more other races: [4]		
White	835,527	65.3
Black or African American	396,157	30.9
American Indian and Alaska Native	8,991	0.7

Subject	Number	Percent
Asian	39,136	3.1
Native Hawaiian and Other Pacific Islander	1,203	0.1
Some Other Race	28,443	2.2
<b>HISPANIC OR LATINO</b>		
Total population	1,280,122	100.0
Hispanic or Latino (of any race)	61,270	4.8
Mexican	8,797	0.7
Puerto Rican	39,068	3.1
Cuban	1,153	0.1
Other Hispanic or Latino [5]	12,252	1.0
Not Hispanic or Latino	1,218,852	95.2
<b>HISPANIC OR LATINO AND RACE</b>		
Total population	1,280,122	100.0
Hispanic or Latino	61,270	4.8
White alone	28,126	2.2
Black or African American alone	5,230	0.4
American Indian and Alaska Native alone	560	0.0
Asian alone	268	0.0
Native Hawaiian and Other Pacific Islander alone	68	0.0
Some Other Race alone	21,497	1.7
Two or More Races	5,521	0.4
Not Hispanic or Latino	1,218,852	95.2
White alone	785,977	61.4
Black or African American alone	374,968	29.3
American Indian and Alaska Native alone	2,018	0.2
Asian alone	32,615	2.5
Native Hawaiian and Other Pacific Islander alone	217	0.0
Some Other Race alone	1,842	0.1
Two or More Races	21,215	1.7
<b>RELATIONSHIP</b>		
Total population	1,280,122	100.0
In households	1,250,871	97.7
Householder	545,056	42.6
Spouse [6]	204,401	16.0
Child	365,246	28.5
Own child under 18 years	256,801	20.1
Other relatives	72,979	5.7
Under 18 years	28,520	2.2
65 years and over	11,102	0.9
Nonrelatives	63,189	4.9
Under 18 years	3,587	0.3
65 years and over	2,908	0.2
Unmarried partner	34,043	2.7
In group quarters	29,251	2.3
Institutionalized population	15,465	1.2
Male	7,036	0.5
Female	8,429	0.7
Noninstitutionalized population	13,786	1.1
Male	7,692	0.6
Female	6,094	0.5
<b>HOUSEHOLDS BY TYPE</b>		
Total households	545,056	100.0
Family households (families) [7]	319,996	58.7
With own children under 18 years	138,294	25.4
Husband-wife family	204,401	37.5
With own children under 18 years	77,431	14.2
Male householder, no wife present	24,307	4.5
With own children under 18 years	10,365	1.9
Female householder, no husband present	91,288	16.7
With own children under 18 years	50,498	9.3

Subject	Number	Percent
Nonfamily households [7]	225,060	41.3
Householder living alone	193,371	35.5
Male	84,841	15.6
65 years and over	19,065	3.5
Female	108,530	19.9
65 years and over	47,835	8.8
Households with individuals under 18 years	154,582	28.4
Households with individuals 65 years and over	147,102	27.0
Average household size	2.29	( X )
Average family size [7]	3.01	( X )
<b>HOUSING OCCUPANCY</b>		
Total housing units	621,763	100.0
Occupied housing units	545,056	87.7
Vacant housing units	76,707	12.3
For rent	32,522	5.2
Rented, not occupied	1,369	0.2
For sale only	9,679	1.6
Sold, not occupied	2,356	0.4
For seasonal, recreational, or occasional use	2,463	0.4
All other vacants	28,318	4.6
Homeowner vacancy rate (percent) [8]	2.8	( X )
Rental vacancy rate (percent) [9]	13.2	( X )
<b>HOUSING TENURE</b>		
Occupied housing units	545,056	100.0
Owner-occupied housing units	331,876	60.9
Population in owner-occupied housing units	804,136	( X )
Average household size of owner-occupied units	2.42	( X )
Renter-occupied housing units	213,180	39.1
Population in renter-occupied housing units	446,735	( X )
Average household size of renter-occupied units	2.10	( X )

X Not applicable.

[1] Other Asian alone, or two or more Asian categories.

[2] Other Pacific Islander alone, or two or more Native Hawaiian and Other Pacific Islander categories.

[3] One of the four most commonly reported multiple-race combinations nationwide in Census 2000.

[4] In combination with one or more of the other races listed. The six numbers may add to more than the total population, and the six percentages may add to more than 100 percent because individuals may report more than one race.

[5] This category is composed of people whose origins are from the Dominican Republic, Spain, and Spanish-speaking Central or South American countries. It also includes general origin responses such as "Latino" or "Hispanic."

[6] "Spouse" represents spouse of the householder. It does not reflect all spouses in a household. Responses of "same-sex spouse" were edited during processing to "unmarried partner."

[7] "Family households" consist of a householder and one or more other people related to the householder by birth, marriage, or adoption. They do not include same-sex married couples even if the marriage was performed in a state issuing marriage certificates for same-sex couples. Same-sex couple households are included in the family households category if there is at least one additional person related to the householder by birth or adoption. Same-sex couple households with no relatives of the householder present are tabulated in nonfamily households. "Nonfamily households" consist of people living alone and households which do not have any members related to the householder.

[8] The homeowner vacancy rate is the proportion of the homeowner inventory that is vacant "for sale." It is computed by dividing the total number of vacant units "for sale only" by the sum of owner-occupied units, vacant units that are "for sale only," and vacant units that have been sold but not yet occupied; and then multiplying by 100.

[9] The rental vacancy rate is the proportion of the rental inventory that is vacant "for rent." It is computed by dividing the total number of vacant units "for rent" by the sum of the renter-occupied units, vacant units that are "for rent," and vacant units that have been rented but not yet occupied; and then multiplying by 100.

Source: U.S. Census Bureau, 2010 Census.



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/doc/dpsf.pdf>.

**Geography: Hamilton County, Ohio**

Subject	Number	Percent
<b>SEX AND AGE</b>		
Total population	802,374	100.0
Under 5 years	53,269	6.6
5 to 9 years	51,301	6.4
10 to 14 years	51,823	6.5
15 to 19 years	57,712	7.2
20 to 24 years	59,608	7.4
25 to 29 years	57,995	7.2
30 to 34 years	50,120	6.2
35 to 39 years	47,330	5.9
40 to 44 years	50,516	6.3
45 to 49 years	58,865	7.3
50 to 54 years	61,033	7.6
55 to 59 years	53,500	6.7
60 to 64 years	42,439	5.3
65 to 69 years	29,865	3.7
70 to 74 years	23,465	2.9
75 to 79 years	20,356	2.5
80 to 84 years	16,791	2.1
85 years and over	16,386	2.0
Median age (years)	37.1	( X )
16 years and over	635,345	79.2
18 years and over	612,734	76.4
21 years and over	576,191	71.8
62 years and over	130,833	16.3
65 years and over	106,863	13.3
Male population	385,221	48.0
Under 5 years	26,884	3.4
5 to 9 years	25,996	3.2
10 to 14 years	26,486	3.3
15 to 19 years	29,463	3.7
20 to 24 years	29,646	3.7
25 to 29 years	28,132	3.5
30 to 34 years	24,633	3.1
35 to 39 years	23,050	2.9
40 to 44 years	24,493	3.1
45 to 49 years	28,443	3.5
50 to 54 years	29,244	3.6
55 to 59 years	25,535	3.2
60 to 64 years	20,014	2.5
65 to 69 years	13,645	1.7
70 to 74 years	10,036	1.3
75 to 79 years	8,242	1.0
80 to 84 years	6,358	0.8
85 years and over	4,921	0.6

Subject	Number	Percent
Median age (years)	35.3	( X )
16 years and over	300,456	37.4
18 years and over	288,881	36.0
21 years and over	270,206	33.7
62 years and over	54,431	6.8
65 years and over	43,202	5.4
Female population	417,153	52.0
Under 5 years	26,385	3.3
5 to 9 years	25,305	3.2
10 to 14 years	25,337	3.2
15 to 19 years	28,249	3.5
20 to 24 years	29,962	3.7
25 to 29 years	29,863	3.7
30 to 34 years	25,487	3.2
35 to 39 years	24,280	3.0
40 to 44 years	26,023	3.2
45 to 49 years	30,422	3.8
50 to 54 years	31,789	4.0
55 to 59 years	27,965	3.5
60 to 64 years	22,425	2.8
65 to 69 years	16,220	2.0
70 to 74 years	13,429	1.7
75 to 79 years	12,114	1.5
80 to 84 years	10,433	1.3
85 years and over	11,465	1.4
Median age (years)	38.8	( X )
16 years and over	334,889	41.7
18 years and over	323,853	40.4
21 years and over	305,985	38.1
62 years and over	76,402	9.5
65 years and over	63,661	7.9
<b>RACE</b>		
Total population	802,374	100.0
One Race	785,188	97.9
White	552,330	68.8
Black or African American	205,952	25.7
American Indian and Alaska Native	1,617	0.2
Asian	16,182	2.0
Asian Indian	5,612	0.7
Chinese	3,616	0.5
Filipino	1,385	0.2
Japanese	841	0.1
Korean	1,344	0.2
Vietnamese	1,142	0.1
Other Asian [1]	2,242	0.3
Native Hawaiian and Other Pacific Islander	603	0.1
Native Hawaiian	87	0.0
Guamanian or Chamorro	231	0.0
Samoan	35	0.0
Other Pacific Islander [2]	250	0.0
Some Other Race	8,504	1.1
Two or More Races	17,186	2.1
White; American Indian and Alaska Native [3]	1,981	0.2
White; Asian [3]	2,598	0.3
White; Black or African American [3]	7,640	1.0
White; Some Other Race [3]	969	0.1
Race alone or in combination with one or more other races: [4]		
White	567,032	70.7
Black or African American	216,782	27.0
American Indian and Alaska Native	5,806	0.7

Subject	Number	Percent
Asian	20,016	2.5
Native Hawaiian and Other Pacific Islander	1,075	0.1
Some Other Race	10,431	1.3
<b>HISPANIC OR LATINO</b>		
Total population	802,374	100.0
Hispanic or Latino (of any race)	20,607	2.6
Mexican	9,583	1.2
Puerto Rican	2,111	0.3
Cuban	682	0.1
Other Hispanic or Latino [5]	8,231	1.0
Not Hispanic or Latino	781,767	97.4
<b>HISPANIC OR LATINO AND RACE</b>		
Total population	802,374	100.0
Hispanic or Latino	20,607	2.6
White alone	10,057	1.3
Black or African American alone	1,204	0.2
American Indian and Alaska Native alone	398	0.0
Asian alone	102	0.0
Native Hawaiian and Other Pacific Islander alone	129	0.0
Some Other Race alone	6,839	0.9
Two or More Races	1,878	0.2
Not Hispanic or Latino	781,767	97.4
White alone	542,273	67.6
Black or African American alone	204,748	25.5
American Indian and Alaska Native alone	1,219	0.2
Asian alone	16,080	2.0
Native Hawaiian and Other Pacific Islander alone	474	0.1
Some Other Race alone	1,665	0.2
Two or More Races	15,308	1.9
<b>RELATIONSHIP</b>		
Total population	802,374	100.0
In households	782,863	97.6
Householder	333,945	41.6
Spouse [6]	131,527	16.4
Child	229,101	28.6
Own child under 18 years	167,916	20.9
Other relatives	41,530	5.2
Under 18 years	18,188	2.3
65 years and over	4,779	0.6
Nonrelatives	46,760	5.8
Under 18 years	2,934	0.4
65 years and over	1,570	0.2
Unmarried partner	21,716	2.7
In group quarters	19,511	2.4
Institutionalized population	8,644	1.1
Male	4,137	0.5
Female	4,507	0.6
Noninstitutionalized population	10,867	1.4
Male	6,252	0.8
Female	4,615	0.6
<b>HOUSEHOLDS BY TYPE</b>		
Total households	333,945	100.0
Family households (families) [7]	197,571	59.2
With own children under 18 years	88,733	26.6
Husband-wife family	131,527	39.4
With own children under 18 years	51,721	15.5
Male householder, no wife present	14,561	4.4
With own children under 18 years	6,911	2.1
Female householder, no husband present	51,483	15.4
With own children under 18 years	30,101	9.0

Subject	Number	Percent
Nonfamily households [7]	136,374	40.8
Householder living alone	113,120	33.9
Male	49,206	14.7
65 years and over	9,594	2.9
Female	63,914	19.1
65 years and over	25,592	7.7
Households with individuals under 18 years	99,231	29.7
Households with individuals 65 years and over	78,034	23.4
Average household size	2.34	( X )
Average family size [7]	3.04	( X )
<b>HOUSING OCCUPANCY</b>		
Total housing units	377,364	100.0
Occupied housing units	333,945	88.5
Vacant housing units	43,419	11.5
For rent	20,210	5.4
Rented, not occupied	731	0.2
For sale only	6,162	1.6
Sold, not occupied	1,545	0.4
For seasonal, recreational, or occasional use	1,680	0.4
All other vacants	13,091	3.5
Homeowner vacancy rate (percent) [8]	3.0	( X )
Rental vacancy rate (percent) [9]	12.9	( X )
<b>HOUSING TENURE</b>		
Occupied housing units	333,945	100.0
Owner-occupied housing units	198,750	59.5
Population in owner-occupied housing units	498,252	( X )
Average household size of owner-occupied units	2.51	( X )
Renter-occupied housing units	135,195	40.5
Population in renter-occupied housing units	284,611	( X )
Average household size of renter-occupied units	2.11	( X )

X Not applicable.

[1] Other Asian alone, or two or more Asian categories.

[2] Other Pacific Islander alone, or two or more Native Hawaiian and Other Pacific Islander categories.

[3] One of the four most commonly reported multiple-race combinations nationwide in Census 2000.

[4] In combination with one or more of the other races listed. The six numbers may add to more than the total population, and the six percentages may add to more than 100 percent because individuals may report more than one race.

[5] This category is composed of people whose origins are from the Dominican Republic, Spain, and Spanish-speaking Central or South American countries. It also includes general origin responses such as "Latino" or "Hispanic."

[6] "Spouse" represents spouse of the householder. It does not reflect all spouses in a household. Responses of "same-sex spouse" were edited during processing to "unmarried partner."

[7] "Family households" consist of a householder and one or more other people related to the householder by birth, marriage, or adoption. They do not include same-sex married couples even if the marriage was performed in a state issuing marriage certificates for same-sex couples. Same-sex couple households are included in the family households category if there is at least one additional person related to the householder by birth or adoption. Same-sex couple households with no relatives of the householder present are tabulated in nonfamily households. "Nonfamily households" consist of people living alone and households which do not have any members related to the householder.

[8] The homeowner vacancy rate is the proportion of the homeowner inventory that is vacant "for sale." It is computed by dividing the total number of vacant units "for sale only" by the sum of owner-occupied units, vacant units that are "for sale only," and vacant units that have been sold but not yet occupied; and then multiplying by 100.

[9] The rental vacancy rate is the proportion of the rental inventory that is vacant "for rent." It is computed by dividing the total number of vacant units "for rent" by the sum of the renter-occupied units, vacant units that are "for rent," and vacant units that have been rented but not yet occupied; and then multiplying by 100.

Source: U.S. Census Bureau, 2010 Census.



DP-1

Profile of General Population and Housing Characteristics: 2010

2010 Demographic Profile Data

NOTE: For more information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/doc/dpsf.pdf>.

**Geography: Lakewood city, Cuyahoga County, Ohio**

Subject	Number	Percent
<b>SEX AND AGE</b>		
Total population	52,131	100.0
Under 5 years	3,023	5.8
5 to 9 years	2,640	5.1
10 to 14 years	2,792	5.4
15 to 19 years	2,818	5.4
20 to 24 years	3,904	7.5
25 to 29 years	5,936	11.4
30 to 34 years	4,562	8.8
35 to 39 years	3,806	7.3
40 to 44 years	3,529	6.8
45 to 49 years	3,629	7.0
50 to 54 years	3,830	7.3
55 to 59 years	3,324	6.4
60 to 64 years	2,608	5.0
65 to 69 years	1,662	3.2
70 to 74 years	1,192	2.3
75 to 79 years	964	1.8
80 to 84 years	972	1.9
85 years and over	940	1.8
Median age (years)	35.4	( X )
16 years and over	43,131	82.7
18 years and over	41,916	80.4
21 years and over	40,285	77.3
62 years and over	7,198	13.8
65 years and over	5,730	11.0
Male population	25,613	49.1
Under 5 years	1,551	3.0
5 to 9 years	1,318	2.5
10 to 14 years	1,456	2.8
15 to 19 years	1,444	2.8
20 to 24 years	1,916	3.7
25 to 29 years	2,966	5.7
30 to 34 years	2,341	4.5
35 to 39 years	1,946	3.7
40 to 44 years	1,810	3.5
45 to 49 years	1,833	3.5
50 to 54 years	1,874	3.6
55 to 59 years	1,672	3.2
60 to 64 years	1,251	2.4
65 to 69 years	774	1.5
70 to 74 years	508	1.0
75 to 79 years	375	0.7
80 to 84 years	336	0.6
85 years and over	242	0.5

Subject	Number	Percent
Median age (years)	34.5	( X )
16 years and over	21,001	40.3
18 years and over	20,390	39.1
21 years and over	19,549	37.5
62 years and over	2,940	5.6
65 years and over	2,235	4.3
Female population	26,518	50.9
Under 5 years	1,472	2.8
5 to 9 years	1,322	2.5
10 to 14 years	1,336	2.6
15 to 19 years	1,374	2.6
20 to 24 years	1,988	3.8
25 to 29 years	2,970	5.7
30 to 34 years	2,221	4.3
35 to 39 years	1,860	3.6
40 to 44 years	1,719	3.3
45 to 49 years	1,796	3.4
50 to 54 years	1,956	3.8
55 to 59 years	1,652	3.2
60 to 64 years	1,357	2.6
65 to 69 years	888	1.7
70 to 74 years	684	1.3
75 to 79 years	589	1.1
80 to 84 years	636	1.2
85 years and over	698	1.3
Median age (years)	36.5	( X )
16 years and over	22,130	42.5
18 years and over	21,526	41.3
21 years and over	20,736	39.8
62 years and over	4,258	8.2
65 years and over	3,495	6.7
<b>RACE</b>		
Total population	52,131	100.0
One Race	50,739	97.3
White	45,598	87.5
Black or African American	3,340	6.4
American Indian and Alaska Native	149	0.3
Asian	988	1.9
Asian Indian	217	0.4
Chinese	158	0.3
Filipino	73	0.1
Japanese	49	0.1
Korean	68	0.1
Vietnamese	49	0.1
Other Asian [1]	374	0.7
Native Hawaiian and Other Pacific Islander	9	0.0
Native Hawaiian	4	0.0
Guamanian or Chamorro	3	0.0
Samoan	0	0.0
Other Pacific Islander [2]	2	0.0
Some Other Race	655	1.3
Two or More Races	1,392	2.7
White; American Indian and Alaska Native [3]	220	0.4
White; Asian [3]	269	0.5
White; Black or African American [3]	523	1.0
White; Some Other Race [3]	117	0.2
Race alone or in combination with one or more other races: [4]		
White	46,836	89.8
Black or African American	4,052	7.8
American Indian and Alaska Native	503	1.0

Subject	Number	Percent
Asian	1,344	2.6
Native Hawaiian and Other Pacific Islander	41	0.1
Some Other Race	850	1.6
<b>HISPANIC OR LATINO</b>		
Total population	52,131	100.0
Hispanic or Latino (of any race)	2,147	4.1
Mexican	442	0.8
Puerto Rican	1,077	2.1
Cuban	80	0.2
Other Hispanic or Latino [5]	548	1.1
Not Hispanic or Latino	49,984	95.9
<b>HISPANIC OR LATINO AND RACE</b>		
Total population	52,131	100.0
Hispanic or Latino	2,147	4.1
White alone	1,257	2.4
Black or African American alone	102	0.2
American Indian and Alaska Native alone	22	0.0
Asian alone	11	0.0
Native Hawaiian and Other Pacific Islander alone	0	0.0
Some Other Race alone	532	1.0
Two or More Races	223	0.4
Not Hispanic or Latino	49,984	95.9
White alone	44,341	85.1
Black or African American alone	3,238	6.2
American Indian and Alaska Native alone	127	0.2
Asian alone	977	1.9
Native Hawaiian and Other Pacific Islander alone	9	0.0
Some Other Race alone	123	0.2
Two or More Races	1,169	2.2
<b>RELATIONSHIP</b>		
Total population	52,131	100.0
In households	51,761	99.3
Householder	25,274	48.5
Spouse [6]	7,499	14.4
Child	12,806	24.6
Own child under 18 years	9,391	18.0
Other relatives	1,968	3.8
Under 18 years	667	1.3
65 years and over	290	0.6
Nonrelatives	4,214	8.1
Under 18 years	153	0.3
65 years and over	100	0.2
Unmarried partner	2,234	4.3
In group quarters	370	0.7
Institutionalized population	304	0.6
Male	84	0.2
Female	220	0.4
Noninstitutionalized population	66	0.1
Male	30	0.1
Female	36	0.1
<b>HOUSEHOLDS BY TYPE</b>		
Total households	25,274	100.0
Family households (families) [7]	11,207	44.3
With own children under 18 years	5,234	20.7
Husband-wife family	7,499	29.7
With own children under 18 years	3,154	12.5
Male householder, no wife present	966	3.8
With own children under 18 years	467	1.8
Female householder, no husband present	2,742	10.8
With own children under 18 years	1,613	6.4

Subject	Number	Percent
Nonfamily households [7]	14,067	55.7
Householder living alone	11,316	44.8
Male	5,418	21.4
65 years and over	732	2.9
Female	5,898	23.3
65 years and over	1,749	6.9
Households with individuals under 18 years	5,675	22.5
Households with individuals 65 years and over	4,480	17.7
Average household size	2.05	( X )
Average family size [7]	2.99	( X )
<b>HOUSING OCCUPANCY</b>		
Total housing units	28,498	100.0
Occupied housing units	25,274	88.7
Vacant housing units	3,224	11.3
For rent	1,959	6.9
Rented, not occupied	69	0.2
For sale only	304	1.1
Sold, not occupied	141	0.5
For seasonal, recreational, or occasional use	108	0.4
All other vacants	643	2.3
Homeowner vacancy rate (percent) [8]	2.7	( X )
Rental vacancy rate (percent) [9]	12.0	( X )
<b>HOUSING TENURE</b>		
Occupied housing units	25,274	100.0
Owner-occupied housing units	10,956	43.3
Population in owner-occupied housing units	26,092	( X )
Average household size of owner-occupied units	2.38	( X )
Renter-occupied housing units	14,318	56.7
Population in renter-occupied housing units	25,669	( X )
Average household size of renter-occupied units	1.79	( X )

X Not applicable.

[1] Other Asian alone, or two or more Asian categories.

[2] Other Pacific Islander alone, or two or more Native Hawaiian and Other Pacific Islander categories.

[3] One of the four most commonly reported multiple-race combinations nationwide in Census 2000.

[4] In combination with one or more of the other races listed. The six numbers may add to more than the total population, and the six percentages may add to more than 100 percent because individuals may report more than one race.

[5] This category is composed of people whose origins are from the Dominican Republic, Spain, and Spanish-speaking Central or South American countries. It also includes general origin responses such as "Latino" or "Hispanic."

[6] "Spouse" represents spouse of the householder. It does not reflect all spouses in a household. Responses of "same-sex spouse" were edited during processing to "unmarried partner."

[7] "Family households" consist of a householder and one or more other people related to the householder by birth, marriage, or adoption. They do not include same-sex married couples even if the marriage was performed in a state issuing marriage certificates for same-sex couples. Same-sex couple households are included in the family households category if there is at least one additional person related to the householder by birth or adoption. Same-sex couple households with no relatives of the householder present are tabulated in nonfamily households. "Nonfamily households" consist of people living alone and households which do not have any members related to the householder.

[8] The homeowner vacancy rate is the proportion of the homeowner inventory that is vacant "for sale." It is computed by dividing the total number of vacant units "for sale only" by the sum of owner-occupied units, vacant units that are "for sale only," and vacant units that have been sold but not yet occupied; and then multiplying by 100.

[9] The rental vacancy rate is the proportion of the rental inventory that is vacant "for rent." It is computed by dividing the total number of vacant units "for rent" by the sum of the renter-occupied units, vacant units that are "for rent," and vacant units that have been rented but not yet occupied; and then multiplying by 100.

Source: U.S. Census Bureau, 2010 Census.

**What is the INTERalliance?** The INTERalliance is a non-for-profit 501(c)(3) collaboration of Greater Cincinnati / Northern Kentucky regional businesses and educators, designing and implementing programs that create a compelling reason for local IT talent to stay in southwest Ohio both for college and their careers... to “stop the brain drain.”



**The Vision and Mission:** To establish the Greater Cincinnati Region as a model of cooperation between business and educators – working together to identify, nurture, train, employ, and retain the area’s best IT talent. To create a renowned, thriving and sustainable pool of IT talent in the Greater Cincinnati / Northern Kentucky region that not only fulfills local demand, but also is strong enough to actually attract new employers to the area. To Identify, Nurture, Train, Employ, Retain the region’s top young technology talent.

### Student Participation to Date:

- Nearly 1,200 local students from 70 regional high schools have participated in programs since 2006.
- 700 high school sophomores will have attended the IT Careers Camp programs at UC, Miami, and NKU so far
- 200+ high school upperclassmen have received paid summer internships at P&G, Kroger, GE, Atos, KAO Brands, Scripps, Cintas, Cincinnati Bell, Crush Republic, Giftiki, Fifth Third Bank, FirstGroup America, ShareThis, Zakta, Ascendum, Pomeroy, Paycor, KnowledgeWorks, Schulman Associates, SoMoLend, eMerge Health Solutions, YoungThinking as well as the INTERalliance Central Office

### “Game-changing” Program Offerings:

- **IT Careers Camps** at local universities (UC, Miami, Oxford, NKU, adding Ohio University in 2012)
- **Paid IT internships** for high school juniors and seniors



“TechOlympics Expo” annual 3-day expo / conference and inter-school tech/ gaming competitions



“TechJAM” 1-day inter-school competitions in the odd-numbered years



Multi-year 1:1 mentoring program for

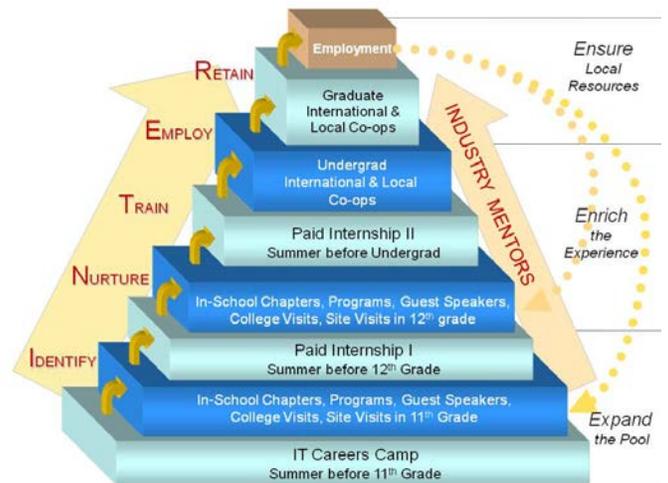


1:1 students-tutoring-student program, paying top math performers to help struggling out-of-school students at Cincinnati Jobs Corps and around the city.



“Super Smart Kids” programming/web development task force managed by the students that delivers projects to real-world clients on a fixed-price basis.

- **Faculty in-service workshops** on 21<sup>st</sup> Century programming, how to teach / mentor **Generation Y and Generation Z**



underserved underprivileged students

**Board of Directors:** Jim Scott, CIO, KnowledgeWorks Foundation, INTERalliance Board Chair; Jeannine Abele, CIO, GE Aviation - Commercial Engines and Services; Catherine Allshouse, Director, Software Development, KnowledgeWorks; Kirk Ball, VP, Kroger; John Burns, President, Cincinnati Bell Technology Solutions; Dr. Vivek Choudhury, Associate Dean, Graduate Studies, College of Business, University of Cincinnati; Normand Desmairas, Founding Partner, TIER1 Performance Solutions; Chris DeWitt, Faculty, Wyoming High School; Dilip Lillaney, Associate Director, Global Business Services, Procter & Gamble; Margie Matthews, Assistant Technology Director, Saint Ursula Academy; Melanie Moody, Associate Director, Global Business Services, P&G (retired); Joe Robinson, EVP/CIO, Fifth Third Bank; Piyush Singh, SVP/CIO, Great American Insurance; Geoff Smith, President, LP Enterprises/Co-founder, Cincinnati CIO Roundtable; Mahendra Vora, Chairman, The Vora Group; Kathy Wright, Program Facilitator, Hughes STEM High School

October 23, 2012

Ohio Development Services Agency  
77 South High Street  
P.O. Box 1001  
Columbus, OH 43216-1001  
ATTN: Thea J. Walsh, Deputy Chief, Office of Redevelopment

RE: Cure – INTERalliance of Northeast Ohio

Dear Ms. Walsh:

On behalf of the Lakewood City Schools, it is my pleasure to provide cure responses per the Application Cure Letter – INTERalliance of Northeast Ohio, dated October 9, 2012.

**Issue for Response #317, Request**, states “The Application is duplicative of other LGIF Grant applications. Please collaborate with the other INTERalliance projects for one project.”

**RESPONSE:** This application for the funding to establish an “INTERalliance of Northeast Ohio” is not duplicative and is intended to only serve the high schools, high school students, and communities in the Greater Cleveland regional school districts in Cuyahoga, Geauga, Lake, Lorain, and Medina Counties. We regret that we did not accurately explain and clarify the distinction. The INTERalliance community engagement model is a “local for local” initiative that creates a collaborative among the employers, high schools, universities and colleges of a specific geography. While the best practices and templates cultivated in Cincinnati over the last eight years will be leveraged to ensure the success of the initiative in the Greater Columbus region, the INTERalliance of Northeast Ohio will be designed, planned, and launched specifically to serve and enhance the career pathways education and opportunities of the students in Cuyahoga, Geauga, Lake, Lorain, and Medina County schools and surrounding regional high schools. The employers, universities, colleges, and high schools who will be engaged to participate in the INTERalliance of Northeast Ohio are all focused on the cultivation of opportunities for the students of this region.

**Issue for Response #319, Program Budget**, states “The project budget includes line items from three LGIF Grant awards. Please revise the project budget.”

**RESPONSE:** Please see Attachment 1 to this Cure letter for a revised program budget that only reflects the program costs associated with the INTERalliance of Northeast Ohio.

**Issue for Response #320, Return on Investment**, states “Please recalculate the return on investment to reflect the ROI for a three-year period.”

**RESPONSE:** The ROI using the cost avoidance calculation for a three-year period is **424%**, based on the following calculations

- Total Program Cost for 3 years (2013, 2014, 2015), including shared service central office = \$1,092,993
- Individual school districts cost instead of shared service = \$77,600 x 21 districts x 3 years = \$4,888,800.
- Shared service cost for 1 year = \$83,750
- Shared services cost for 3 years = \$83,750 x 3 = \$251,250
- Costs avoided over 3 years = (\$4,888,800 - \$251,250) = \$4,637,550 avoided.
- ROI of \$4,637,550 over \$1,092,933 3-yr program cost =
- $\$4,637,550 / \$1,092,993 = \mathbf{424\% \text{ ROI}}$

**Issue for Response #321, Resolutions of Support**, states “The lead applicant, Lakewood City Schools, is required to provide a resolution of support from its governing entity to be considered an eligible application.”

**RESPONSE:** Please see Attachment 2 to this Cure letter for the resolution of support from Lakewood County Schools, signed on 10/22/12.

**Issue for Response #322, Partnership Agreement**, states “The lead applicant, Lakewood City Schools, is required to sign the partnership agreement to be considered an eligible application.”

**RESPONSE:** Please see Attachment 3 to this Cure letter for the partnership agreement signed by Lakewood City Schools, along with the RITE Board and the INTERalliance.

We are very grateful for the opportunity to be considered for an LGIF Round 3 grant to plan and establish the INTERalliance of Northeast Ohio, and look forward to your support. If you require additional information about this application, please do not hesitate to contact me at [doug.arthur@interalliance.org](mailto:doug.arthur@interalliance.org) or 513-378-2172

Respectfully,



Doug Arthur, Executive Director

The INTERalliance of Greater Cincinnati, on behalf of Lakewood City Schools

**Attachment 1  
Cure – INTERalliance of Northeast Ohio**

Revised Program Budget and Narrative:

Lead Applicant: Lakewood City Schools		Round 3	
Project Name: INTERalliance of Northeast Ohio		Type of Request:	Grant
Program Budget			
Actual <u>X*</u> Projected <u>__</u>	FY 2010 9/1/09-8/31/10 <i>*back projected estimate</i>	FY 2011 9/1/10-8/31/11 <i>*back projected estimate</i>	FY 2012 9/1/11-8/31/12 <i>*back projected estimate</i>
Expenses	Amount	Amount	Amount
Salary and Benefits	227,200	249,400	271,600
Contract Services	3,600	8,600	8,600
Occupancy (rent, utilities, maint.)	18,000	18,000	18,000
Training and Prof. Development	5,000	5,000	5,000
Insurance	5,000	5,000	5,000
Travel	0	1,800	1,800
Capital and Equipment Expenses	0	0	0
Supplies, Printing, Copying, Postage	1,000	5,000	5,000
Evaluation	10,500	10,500	10,500
Marketing	2,100	21,000	21,000
Conferences, Meetings, etc.	10,000	10,000	10,000
Administration	15,000	15,000	15,000
Other - Food Service	2,000	5,200	5,200
Other - University Fees	0	3,500	3,500
Other - Miscellaneous	5,988	7,160	7,604
<b>TOTAL EXPENSES</b>	<b>305,388</b>	<b>365,160</b>	<b>387,804</b>
	Revenues	Revenues	Revenues
<b>Contributions, Gifts, Grants, and Earned Revenue</b>			
Local Government:	0	0	0
State Government:	0	0	0
Federal Government:	0	0	0
Corporate Sponsorships	10,000	32,000	32,000
Gifts and Donations	0	0	0
Internship Fees	27,000	54,000	81,000
Membership Income	0	0	0
Program Service Fees	3,500	9,500	9,500
Investment Income	0	0	0
<b>TOTAL REVENUES</b>	<b>40,500</b>	<b>95,500</b>	<b>122,500</b>

**Attachment 1**  
**Cure – INTERalliance of Northeast Ohio**  
**(continued)**

Revised Program Budget and Narrative (continued):

Lead Applicant: Lakewood City Schools		Round 3		
Project Name: INTERalliance of Northeast Ohio		Type of Request:	Grant	
Program Budget				
Actual ___ Projected <u>X</u>	FY 2013 9/1/12-8/31/13	FY 2014 9/1/13-8/31/14	FY 2015 9/1/14-8/31/15	
Expenses	Amount	Amount	Amount	
Salary and Benefits	167,888	190,088	216,728	
Contract Services	8,600	13,600	18,600	
Occupancy (rent, utilities, maint.)	IN KIND	IN KIND	IN KIND	
Training and Prof. Development	5,000	5,000	5,000	
Insurance	5,000	5,000	5,000	
Travel	13,800	15,600	11,400	
Capital and Equipment Expenses	0	0	0	
Supplies, Printing, Copying, Postage	5,000	6,000	7,500	
Evaluation	5,000	5,000	5,000	
Marketing	5,000	5,000	5,000	
Conferences, Meetings, etc.	8,000	10,000	15,000	
Administration	-	-	-	
Other - Food Service	5,200	8,400	11,600	
Other - University Fees	3,500	7,000	10,500	
Other - Miscellaneous	4,640	13,534	15,566	
<b>TOTAL EXPENSES</b>	<b>236,627</b>	<b>284,222</b>	<b>326,894</b>	
	Revenues	Revenues	Revenues	
<b>Contributions, Gifts, Grants, and</b>				
Local Government:	0	0	0	
State Government:	50,000	50,000	0	
Federal Government:	0	0	0	
Corporate Sponsorships	47,000	74,000	101,000	
Gifts and Donations	10,000	12,000	14,400	
Internship Fees	135,000	162,000	194,400	
Membership Income	0	0	0	
Program Service Fees	11,500	22,500	33,500	
Investment Income	0	0	0	
<b>TOTAL REVENUES</b>	<b>253,500</b>	<b>320,500</b>	<b>343,300</b>	

**Attachment 1**  
**Cure – INTERalliance of Northeast Ohio**  
**(continued)**

*Revised Program Budget and Narrative (continued):*

The project budget described herein provides funding to establish a program office in Northeast Ohio (NEO), managed by the West Shore Career Technical District. This program office will plan, design, build, and deliver a sustainable, scalable “regional collaborative network”, cost-effectively servicing as many of the 74 Greater Cleveland regional school districts in Cuyahoga, Geauga, Lake, Lorain, and Medina Counties as possible -- including more than 100 high schools using a shared services model.

The program office established in collaboration with the INTERalliance of Greater Cincinnati, the RITE Board, regional businesses, universities/colleges, and school districts, will leverage best practices, templates, and methodologies developed for the highly successful “INTERalliance” model launched in the Greater Cincinnati region over the last 7 years. INTERalliance is a non-profit, formed to “stop the brain drain” of technology talent from the Cincinnati region, and now connects 80+ employers and 4 universities with the students at more than 75 regional high schools in Cincinnati.

For the last twenty years, we have grown a significant gap between local high school populations and the many unfilled employment requisitions for people with specific technology skills at local employers. But this gap can be efficiently, cost-effectively closed by building a sustainable framework that delivers relevant, scalable, highly targeted programs using a shared services model, addressing multiple school districts and high schools at the same time.

A NEO “regional collaborative network” will be launched to create synergies between the already successful network that connects local businesses with universities and the many Greater Cleveland regional high school districts and high schools that feed into this ecosystem.

Multi-school-district programs will be cost-effectively facilitated by establishing a single shared services Northeast Ohio INTERalliance Program Office that will be able to serve all 74 Greater Cleveland school districts in Cuyahoga County, Geauga County, Lake County, Lorain County, and Medina County. This central program engine will provide prescriptive guidance and leadership that facilitates the design, rollout, implementation, expansion, and sustainability of programs within individual high schools throughout the region. The methodology for shared service deployment will be brought to the Program Office by consultants and staff from the INTERalliance Central Office in Cincinnati. The Cincinnati Central Office will provide training in Northeast Ohio of program staff, high school faculty and administrators, provide quality assurance, and negotiate volume pricing from suppliers. A multi-tier shared services model will be implemented that significantly reduces the cost of implementing what would otherwise be relatively expensive programs on a per-student basis.

In that an INTERalliance of Northeast Ohio and a Northeast Ohio INTERalliance Program Office do not yet exist, the historical data from launching this type of program in Cincinnati was utilized to estimate what the three years of initial launch and implementation might likely have cost, were there not the shared services model or best practices and “central office” approach available. These estimated actual costs are represented in the Program Budget as “projected back”, and assume that each of the 21 high schools expected to be served by the shared services approach in Years 4, 5, and 6 (current 2013, 2014, 2015) would have to have paid for their own individual Program Office in order to achieve the success realized by a shared services implementation.

**Attachment 1**  
**Cure – INTERalliance of Northeast Ohio**  
**(continued)**

*Revised Program Budget and Narrative (continued):*

The Cincinnati high school programs are in their eighth successful year of implementation. The Northeast Ohio school systems and their corporate and university collaborators will be able to “jump start” program implementation by leveraging the leadership and know-how of experienced Cincinnati-based consultants. Proven templates, forms, training guides, activity guides, best practices manuals, and a host of program materials are ready to be deployed in Northeast Ohio schools on Day One.

Year 1 implementation in Northeast Ohio will feature creation of the foundational NEO INTERalliance Advisory Board of key stakeholders, and will include representatives from the West Shore Career Technical Center, RITE Board, employers, universities, and school districts invited to participate in the initial deployment. Planning sessions will be led by a consultant from the INTERalliance, resulting in a multi-year roadmap for community engagement that focuses on cultivating relationships between the local high schools and the universities and employers with which they connect students.

A high school internship program will be established using the INTERalliance program model. An initial year goal will be set for 25 paid summer high school interns, sponsored by 10 Northeast Ohio regional employers. In the 2nd and 3rd years, minimum growth goals to 30 interns and 36 interns, respectively, will generate longer-term commitments from the employers who can support student engagement. The first high schools invited will be based on buy-in from the superintendent / principal at each school, identification of a key teacher to serve as primary liaison, and a demonstrated general responsiveness from the school community to innovative programming and program follow-through.

Corporate sponsorships will be cultivated to support a STEM careers camp as well as the design/ launch of an inter-high-school technology competition across multiple school districts, based on the successful “TechOlympics Expo” model implemented in Cincinnati since 2010, and replicated in Fort Wayne, IN. These programs will serve as incubators to grow the interest, connectors, and collaborative energy for STEM engagement by high school students throughout the region.

**Attachment 2  
Cure – INTERalliance of Northeast Ohio**

**Board of Education, Lakewood County Schools – Resolution of Support**

The Board of Education, Regular Meeting

October 22, 2012

**Support for Lakewood City Schools  
Local Government Innovation Fund Grant Application  
for Planning and Launching  
a Northeast Ohio (New) INTERalliance Program Office  
Based in the West Shore Career Technical District**

**WHEREAS**, Lakewood City Schools is a primary partner of the West Shore Career Technical District, who is a member of the Regional Information Technology Engagement (RITE) network, and

**WHEREAS**, the Ohio Department of Development has available funds for the Local Government Innovation Fund (LGIF), and

**WHEREAS**, INTERalliance, based in Cincinnati, Ohio, has established a best practices-based, shared services model and methodology for delivering highly effective career pathways programming to high school students by creating a collaborative alliance among high schools, universities & colleges, and employers, and

**WHEREAS**, the LGIF can assist the Lakewood City Schools and West Shore Career Technical District in planning and launching a Northeast Ohio (NEO) INTERalliance Program Office to bring INTERalliance career pathways programming to the high school students of Lakewood City Schools and other high schools who utilize West Shore Career Technical District, and

**WHEREAS**, the cost of establishing an INTERalliance network in Northeast Ohio is outside the budgetary means of Lakewood City Schools, and

**WHEREAS**, West Shore Career Technical District is a member of the Regional Information Technology Engagement (RITE) network, and the RITE Board has agreed to partner with Lakewood City Schools, West Shore Career Technical District, and the INTERalliance to bring INTERalliance career pathways programming to Northeast Ohio, and

**WHEREAS**, Lakewood City Schools supports this effort and grant application for approximately \$100,000, with a required match of at least 10% that shall be allocated by INTERalliance.

**BE IT RESOLVED**, that Lakewood City Schools supports the Local Government Innovation Fund Grant application, and

**BE IT FURTHER RESOLVED**, that Lakewood City Schools agrees, if awarded, to participate in the planning and launch of a Northeast Ohio (NEO) INTERalliance Program Office.

Resolution No. Pending

PASSED AND APPROVED this October 22, 2012  
Date

SIGNED:  Date: 10/22/2012

(Name and title of signatory)

Betsy Shaughnessy, Board President

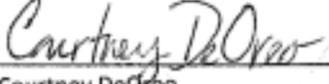
Attachment 3  
Cure – INTERalliance of Northeast Ohio

Partnership Agreement – Lakewood City Schools, INTERalliance, AST2

PARTNERSHIP AGREEMENT

The INTERalliance of Greater Cincinnati ("INTERalliance"), Regional Information Technology Engagement network ("RITE") and West Shore Career Technical District ("West Shore") agree to work collaboratively on the Local Government Innovation Fund Grant. If funded, INTERalliance, RITE and West Shore agree to be responsible for design and development of a program office that will serve Cuyahoga, Lorain, Lake, Geauga, Medina, and Summit Counties. INTERalliance, RITE and West Shore will share responsibility in the project and will work together through its completion.

  
8/31/2012  
Date  
Doug Arthur  
Executive Director, INTERalliance

  
9/4/12  
Date  
Courtney DeOreo  
Administrator, RITE Board

  
9/4/12  
Date  
Jeffrey W. Patterson  
Superintendent, West Shore Career Technical District  
Superintendent, Lakewood City Schools