

**District 1 Statistics**  
**The Honorable Steve Chabot (R)**

**Success Story**  
**K & J Web Designs**

**201** Jobs Created/Retained

**31** Businesses Started

**\$3,207,800** Capital Infused

**1,513** Hours Counseled

**345** Clients Counseled

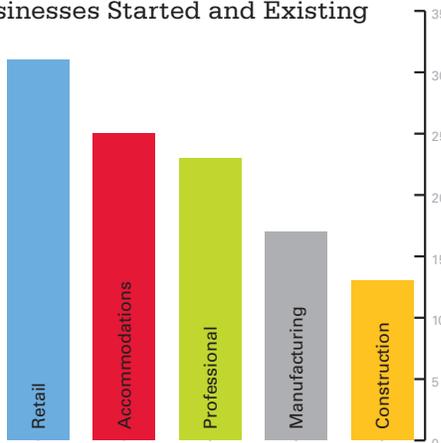
K & J Web Designs is a small web design firm located in Cincinnati. The firm builds attractive, engaging websites for local small businesses and nonprofits, and offers consulting on Search Engine Optimization and social media management. Founder Kris Jones learned web design while working on a separate project that helps recent graduates as they enter into the workplace, but as he became a more competent web designer people began requesting his services. He continued designing and partnered with a friend to start K & J Web Designs. They reached out to the Small Business Development Center in Cincinnati and met with SBDC advisor Karla Boldery. She helped them create a business plan and set measurable goals for various aspects of the business.

“They worked with me from the beginning to where I am now. I still look forward to my monthly meetings,” said Jones.

Jones attributes the success of K & J Web Designs partly to the help he received from Boldery and continues to use their monthly meetings to keep him focused and explore new opportunities for the business. Though his partner took a full-time position at another company, Jones and his team of web designers and interns continue to provide high-quality, affordable web designing to the Cincinnati area.

“The opportunities and the knowledge I have gained from working with the SBDC has been invaluable and has been the key to my success,” Jones said.

Top 5 Businesses Started and Existing



**Small Business Development Centers**

**John R. Kasich**, Governor  
**David Goodman**, Director  
 Development Services Agency



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